

## Victor Pathfinder

2501 Pearl Street, #309, Austin, TX 78705  
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### EDUCATION

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**The University of Texas at Austin**  
Bachelor of Arts in Sociology  
Minor: Spanish

Anticipated Graduation Date: May 2014  
GPA: 3.5/4.0

**Universidad de Cadiz, Cadiz, Spain**  
Study Abroad Program

June 2012 – August 2012

### WORK EXPERIENCE

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**True Wireless Authorized Retailer, Austin, TX**

*Assistant Team Leader*

May 2012 – Present

- Help manage, recruit, train and evaluate seven-member sales team
- Create sales contests, employee recognition programs and other incentives
- Assist at monthly sales meetings to motivate team members to surpass quarterly goals

*Customer Service Representative*

January 2012 – May 2012

- Served customers in a timely and courteous manner
- Informed customers about products and completed sales at register
- Performed opening and closing procedures; restocked merchandise

**Sloan & Martinez Public Relations, San Antonio, TX**

*Intern*

June 2010 – August 2010

- Selected from over 300 applicants to join 12 interns on the “Are You Credit Wise?” campaign
- Helped develop a “Credit Wise Week” to bring financial literacy awareness to college students
- Prepared materials for upcoming presentations at community colleges in central Texas

### VOLUNTEER EXPERIENCE

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**The University of Texas Elementary School, Austin, TX**

*Mentor*

October 2010 – May 2011

- Tutored an elementary school student in the East Austin community on a weekly basis
- Co-led self-esteem-building and social skills activities to foster students’ confidence

### HONORS AND ACTIVITIES

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Manfrey-Gottfield Memorial Scholarship  
Robert M. Gray Scholarship Fund

Communication Council Student Organization  
Public Relations Student Society of America

### ADDITIONAL SKILLS

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Computer: InDesign, Macromedia Flash, Dreamweaver  
Languages: Spanish (Proficient), Portuguese (Basic)